

## Effective Leadership

Table team names included: Nelson Mandela, Adolf Hitler, Clive Woodward, The Queen, Winston Churchill, Roberto Di Matteo, Clive Woodward and Dave Brailsford.

Thanks to all who contributed to this summary. We have grouped attributes into categories - although many could fit in more than one place. Comments for further refinement are welcome.

### Personal attributes

Inspiring  
Visionary  
Focuses on key issues / single minded / tenacious  
Passionate  
Intuitive  
Creative  
Curious  
Charismatic  
Approachable / open door policy  
Adaptable  
Patient  
Organised  
Physically energetic  
Integrity / trustworthy / honest / fair  
Confident / self belief / strength of character, may need a good foil  
Technically competent / surrounds with experts

### Decision making

Decisive - does not shirk difficult decisions  
Takes responsibility  
Has good judgement

Ruthless?  
Has mandate / authority

### Team influence

Sets example  
Delegates well & empowers others  
Values training of team / encourages learning & development / systems & processes  
Demonstrates and grows confidence / values them and shows it  
Motivates / makes things happen

### Good communicator

Convincing  
Good listener  
Clear about standards  
Persuades / motivates others  
Treats all people the same

### Service delivery

Technical expertise  
Attention to detail  
Often has worked up from a junior role  
Acts on feedback  
Cross cultural experience  
Takes pride

## Shipleys Business Breakfast people

Please contact one of our November meeting team for more help or visit [www.shipleys.com](http://www.shipleys.com) for more about our people and how may be able to assist.



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